



LAST CHANCE TO REGISTER



Registration for the **2025 ASCLA Awards** closes this week.

Take this opportunity to recognise the outstanding contributions within the supply chain and logistics sector this 14 November. Registration closes Friday 7 November.

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- ASCLA Award Finalists
- International Women's Day 2026

WHAT'S ON

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**WELCOMING OUR NEW
PLATINUM NATIONAL
PARTNER**



**WELCOMING OUR NEW
NATIONAL PARTNERS**



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Sue Tomic

ASCLA Board Chair

Managing Director for Chain Consulting Services.

Appointed to the Board in 2019.

Chair's Report

It's certainly been a busy few months with global factors continuing to disrupt trade flows locally and the Australian logistics sector experiencing peak period operations for the first time in quite a few years!

As Black Friday rolls into Christmas, Australian retailers enter the most decisive stretch of their sales year — and this time, the stakes have never felt higher. A perfect storm of global trade turbulence, domestic distribution pressures, and last-mile delivery risks is putting every link in the supply chain under scrutiny. The question isn't just how to meet demand — it's how to safeguard the customer promise at a time when reliability matters most.

Every year, the Australian retail calendar builds toward this high-pressure finish. Black Friday and Cyber Monday have now overtaken traditional Boxing Day dominance, transforming late November through December into a fast-moving battleground for consumer attention and loyalty.

Retailers are heading into this peak period against one of the toughest operating landscapes in recent memory.

Around the world, geopolitical flashpoints — from the Russia-Ukraine conflict to rising tension in the Red Sea — continue to reshape shipping routes and disrupt timelines. Inflation remains stubborn, tariffs are tightening margins, and supply-chain unpredictability persists thanks to port delays, container shortages, and even weather-driven local flooding.

With a highly dynamic and volatile environment, industry is operating under one of the most complex global trade environments ever seen.

Peak season isn't just a test of logistics — it's a test of trust. The retailers who prepare early, manage risks end-to-end and respond swiftly to disruption will turn pressure into opportunity, building loyalty and earning the confidence of customers when it matters most.

The Association has also had a very busy and productive time the last few months. The Board met in person for our annual strategy day in Adelaide and set the goals for the next two years. A big thank you to the South Australian State Committee, State Director Brett McGowran and State President Sara Ann Dixon, for organising a fabulous networking event of SA members and industry, to coincide with our visit.

Our vision remains clear....to continue to incorporate members objectives into our strategic plan and maintain the momentum of deliverables achieved in the last few years.

In addition, marking a major milestone achieved in September, was the official event launch of the Association in New Zealand.

With over 120 leaders from 54 companies in attendance, at the Hilton Auckland: our launch in New Zealand also showcased our evolution and rebranding to the Australasian Supply Chain & Logistics Association (ASCLA). The rebrand is about a stronger, more connected community across Australia, New Zealand and beyond.

It has long been my passion and one of my personal goals during my tenure as Chair, to see the Association navigate its way overseas and I thank the Board for supporting that vision.

Coordinating an event of such calibre and size is always a challenge, even more so when done remotely. With great assistance received from our Partner Manager, Megan White, who coordinated the venue, sponsors and managed the event logistics, to our Secretariat who assisted me with collating the agenda for the day, managed the speakers requirements and presentations, I thank both of you.

I was honoured to MC the event also extend a heartfelt thank you to our speakers, panellists and partners, including Vice Chair Natalie Wallace, NSW State Vice President, Alice Brimicombe CPA and to all the attendees for joining us for this milestone.

Special thank you to our Platinum Event Sponsor Argon & Co, and to our Keynote event speaker, Chris Foord from Argon & Co, whose speech can be viewed [here](#).

Also a big THANK YOU to Chris Spence from Sandfield, Darren O'Connor from Infios, Alex Tribbia from Microlise, Roald De Groot from Vanderlande, Peter Jones from Prological, Nick Barnes from Visy Logistics, Scott Schryver from Mobiledock, Adam Quinn from B dynamic Logistics, and Gareth Mitchell from IRIS by Argon & Co for advancing the conversation.

This is the first step, but a big step in our Associations journey and expansion overseas. The next NZ networking event is targeted for late November to early December.

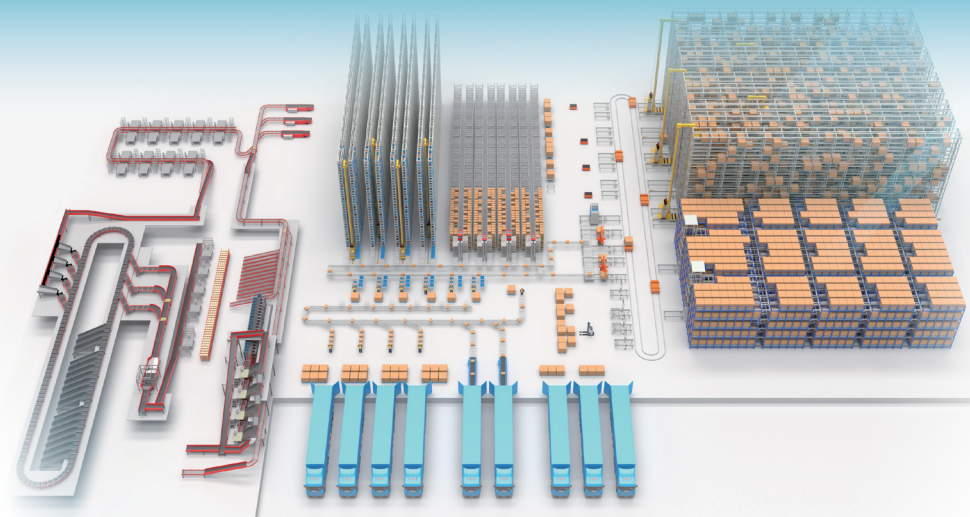
As we head into the last few months of the year, we are busy preparing for the Annual Supply Chain and Logistics Awards at Melbourne Town Hall on 14th November, which promises to be an evening full of surprises. We will also wrap up the year with our usual round of Christmas networking events and our Annual General Meeting for members.

It's never been a better time to join Australasia's leading professional association in the Supply Chain & Logistics sector and I very much look forward to seeing you in coming weeks!

Sue Tomic, SCLAA Chair
sue.tomic@ascla.org



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secretary@ascla.org

> **PLATINUM NATIONAL PARTNER**



New SCLAA Platinum National Partner



The SCLAA welcomes our newest Platinum National Partner, **Neurored**. As a not for profit Industry Association, run by members for members, our ability to support the SCLAA infrastructure and to expand is highly dependent on our Platinum National Partners. We ask all our members to support our valued Platinum National Partners where they can.

ABOUT NEURORED TMS & SCM

Neurored TMS & SCM is a global software company delivering enterprise-grade solutions for transportation and supply chain management. Its cloud-based platform helps organisations digitise and optimise logistics operations across Ocean, Air, Land, and Rail in one unified system.

Built for Flexibility and Integration

Neurored is designed for businesses that value control, scalability, and freedom of choice. The platform integrates seamlessly with existing ERP, WMS, and CRM systems, allowing companies to centralise operations without replacing what already works. Built on open, enterprise-grade standards, it ensures flexibility to adapt and grow without being locked into rigid technologies.

Pre-Integrates Leading Logistics Technologies

Neurored continuously pre-integrates leading logistics solutions, including visibility platforms, freight marketplaces, and automation systems. This approach allows customers to adopt new technologies quickly, stay aligned with industry innovation, and avoid the delays and costs of custom integrations.

Trusted by Global Enterprises

With more than 10,000 enterprise users worldwide, Neurored supports shippers, freight forwarders, 3PLs, and commodity traders in managing complex

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logistics operations. Its modular design enables organisations to deploy the capabilities they need, expand with confidence, and maintain complete visibility across their networks.

Part of the AppExchange Ecosystem

As an application developed on the Salesforce AppExchange, Neurored connects customers to the world's largest enterprise app marketplace, featuring more than 7,000 trusted business applications. This ensures that companies using Neurored can extend functionality with proven, industry-specific tools without the risk of vendor lock-in or closed systems.

Enterprise-Grade Security and Global Compliance

Built on secure, globally distributed cloud infrastructure, Neurored provides world-class reliability, data protection, and compliance with international standards across all regions. Configurable workflows and rapid deployment capabilities help organisations go live quickly and continue to evolve without operational disruption.

> **NATIONAL
PARTNER**

New SCLAA National Partner



The SCLAA welcomes our newest National Partner, **Choice Energy**. As a not for profit Industry Association, run by members for members, our ability to support the SCLAA infrastructure and to expand is highly dependent on our National Partners. We ask all our members to support our valued National Partners where they can.

ABOUT CHOICE ENERGY

Empowering Australian Businesses to Use Less and Pay Less

Choice Energy is a leading Australian-owned energy management company helping businesses reduce energy costs, improve efficiency, and lower carbon emissions. Founded on the belief that every business deserves a fair energy deal, Choice Energy has supported more than **13,000 Australian organisations** to identify savings and make smarter energy decisions.

From warehouses and transport depots to manufacturing sites and logistics facilities, Choice Energy understands the challenges faced by energy-intensive industries. Their tailored solutions include **independent energy bill assessments, bill validation, tariff optimisation, solar solutions, and energy efficiency strategies** - all delivered at **no cost to business owners** for initial reviews and assessments.

By combining industry expertise with practical insights and transparent reporting, Choice Energy enables businesses to uncover hidden costs, reduce operational inefficiencies, and transition



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toward cleaner, more sustainable energy use. Their business-centric approach ensures companies can take control of their energy future—saving money while reducing environmental impact.

Proudly Australian and independently operated, Choice Energy partners with organisations of all sizes to create long-term value through smarter energy management. Their mission is simple: to use less and pay less, to make energy fair, affordable, and sustainable for every business.

Through this partnership with SCLAA, Choice Energy is committed to helping the supply chain and logistics sector strengthen resilience, improve profitability, and lead the transition to a more efficient, sustainable future.

To get started, simply send us a copy of your latest energy bill.

> NATIONAL PARTNER



New SCLAA National Partner

EXPLORATE

SCLAA welcomes our newest National Partner, **Explore**. As a not for profit Industry Association, run by members for members, our ability to support the SCLAA infrastructure and to expand is highly dependent on our National Partners. We ask all our members to support our valued National Partners where they can.

ABOUT EXPLORATE

Explore – Build a smart, simple supply chain powered by data.

Explore is an award-winning supply chain management partner. Our forwarder-agnostic platform brings data, shipments and providers into one system, giving teams a single source of truth to manage their operations with visibility and control.

We believe supply chains should be easier to run. The Explore Platform gives leaders and their teams the tools to book and track shipments, manage spend and emissions, and stay aligned in real time. It integrates seamlessly with existing systems, reducing admin and making complex operations simpler from day one.

Alongside the platform, our freight forwarding and consulting services give businesses the practical support to turn strategy into action with greater ease and confidence. They provide reliable execution, guidance shaped by live data and full transparency, helping companies cut costs, reduce risk and keep their supply chains flowing smoothly.

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What We Offer

- A single platform to connect data, shipments and teams in real time
- Reliable execution from our in-house operations, customs and finance teams
- Practical insights that simplify operations and unlock measurable value

We are proud to work with some of Australia's leading retailers and manufacturers, helping them streamline processes and turn their supply chain into a competitive advantage.

As a National Partner of SCLAA, we're excited to connect with members and help build a stronger industry together. Talk to us about building a smarter, simpler supply chain that works for your business.

ASCLA Launches in New Zealand: 120 Leaders, 54 Companies, One Milestone Moment

Auckland, 11 September 2025 – The Supply Chain & Logistics Association of Australia (SCLAA) made history at the Hilton Auckland, officially launching in New Zealand and transforming into the Australasian Supply Chain & Logistics Association (ASCLA) in a landmark expansion that elevates a national body into an international force.

The event united 120 leaders from 54 companies, marking the first time Australia and New Zealand's logistics professionals have been brought together under a single trans-Tasman association. This milestone represents far more than geographic reach. It signals ASCLA's evolution into the premier international voice for supply chain and logistics across Australasia, connecting two nations under one unified platform for collaboration and advancement.

ASCLA Chair Sue Tomic led the historic launch alongside Vice Chair Natalie Wallace and Vice President Alice Brimicombe, laying the groundwork for a new era of cross-border partnership that will shape the future of the region's supply chain sector.

Throughout the day, one powerful message emerged: movement is everything. Movement of goods, of data, of ideas. When collaboration drives that movement across borders, supply chains don't just function, they thrive.

The event featured presentations and panel discussions from leading industry experts including Chris Foord, Partner at Argon & Co; Chris Spence, Chief Growth Officer at Sandfield; Darren O'Connor, Director of Solution Delivery at Infios; and Roald de Groot, Director of Sales at Vanderlande.

Panel discussions brought together Adam Quinn, Head of Growth at BDynamic Logistics; Peter Jones, Managing

Director at Prological; Nick Barnes, Country Manager at Visy Logistics; Alex Tribbia, Senior Sales Manager at Microlise; Scott Schryver, Director of Professional Services at Mobydock; and Gareth Mitchell, Associate Partner at IRIS by Argon & Co.

Five Key Takeaways

Five critical themes emerged from the day's discussions, shaping the future of Australasian logistics.

Productivity and Planning: Supply chains win when cost-to-serve is understood, and operations are aligned tightly to demand. In an era of margin pressure and rising customer expectations, understanding the true economics of service delivery is essential for competitive survival.

Technology as an Edge: Leaders don't just spend more; they integrate relentlessly. Even in a tough market, Transport Management System (TMS) investment is climbing because capability beats cost-cutting every time. The distinction is critical: it's not about having the biggest tech budget, but how seamlessly systems, partners, and processes connect.

Future Logistics: Innovation has a price tag, but whole-of-sector alignment delivers more than a race-to-the-bottom ever will. When industry players share learnings, adopt compatible standards, and work together on systemic challenges, everyone benefits. Collective advancement through bodies like ASCLA creates rising tides that lift all operators.

From Reactive to Proactive: Operational visibility and integration turn firefighting into foresight, lifting



resilience across the chain. Leaders pulling ahead are those who've invested in real-time visibility and integration capabilities that enable proactive decision-making.

People and Skills: Robotics, mechanical, AI and tech roles aren't "future jobs." They're the pathways that will power the next decade of supply chain. The skills gap isn't coming; it's here. Companies investing in workforce development today are building the foundation for tomorrow's competitive advantage.

Gratitude and Partnership

The successful launch was made possible through strong industry partnership. ASCLA extends special thanks to Platinum Sponsor Argon & Co, Gold Sponsors Infios, Vanderlande, Origin by Sandfield, and Microlise, and Bronze Sponsors BDynamic Logistics, Prological, Bestrane, Mobiledock, and Visy Logistics. The Hilton Auckland provided an exceptional venue for this historic occasion.



A New Chapter for Australasian Logistics

The landmark expansion into New Zealand represents more than adding another market. It signals ASCLA's commitment to elevating the entire Australasian supply chain and logistics sector through collaboration, knowledge-sharing, and collective advancement.

With strategic reach exceeding 130,000 social media followers and comprehensive resources including networking events (nearly 70% free to members), professional development programs, and an online community hub, ASCLA now serves professionals across both sides of the Tasman.



Building the New Zealand Presence

ASCLA is forming a New Zealand Committee for 2026 to shape events, content, and advocacy specific to the NZ market. Interested members should contact secretary@sclaa.com.au. The next New Zealand networking event is planned for late November to early December, building on the momentum from this successful launch.

The Australian Supply Chain & Logistics Awards will take place on 14 November 2025 at Melbourne Town Hall, celebrating industry excellence with attendees from across both nations.

Looking Forward

As the first truly Australasian supply chain and logistics association, ASCLA's mission is clear: connecting today's supply chain professionals and partners to tomorrow's growth opportunities, and supporting the advancement of the industry by championing collaboration, innovation, and success.

The future belongs to those who integrate relentlessly, collaborate generously, and never stop evolving. With its landmark expansion into New Zealand, ASCLA is positioned to lead that future.



ASCLA 2025 AWARDS



Last chance

TICKETS NEARLY SOLD OUT

ft. Comedian Jimeoin

INTERNATIONALLY ACCLAIMED IRISH STAND-UP COMEDIAN

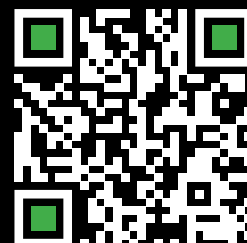
Renowned for his razor-sharp wit and effortless delivery, Jimeoin's role as MC promises a fast-paced evening packed with off-the-cuff brilliance and perfectly timed punchlines. From opening remarks to spontaneous one-liners, this won't be your standard industry dinner. It's the supply chain and logistics' night of nights - with world-class comedy keeping things fresh, sharp, and unforgettable.

DON'T MISS OUT



Celebrating Excellence

IN THE SUPPLY CHAIN & LOGISTICS INDUSTRY



AUSTRALASIAN SUPPLY CHAIN & LOGISTICS AWARDS

14 Nov 2025 | Melbourne Town Hall
3 Course Dinner + Drinks Package

FT. KEYNOTE SPEAKER STEVE THOMPSETT

The annual ASCLA Awards are the industry's longest running and most prestigious awards, recognising the outstanding achievements of Supply Chain & Logistics professionals and organisations across Australia, celebrating industry excellence and championing collaboration, innovation, and success.



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**STEVE
THOMPSETT**
CEO Aust & NZ
DHL Supply Chain



ASCLA

AWARDS FINALISTS

Congratulations to the following 2025 Finalists who have demonstrated exceptional commitment, leadership, and impact.

Each finalist has demonstrated remarkable dedication, setting new benchmarks for quality and impact. We're proud to celebrate their achievements and look forward to honouring their continued success.

AUTOMATION, ROBOTICS OR EMERGING TECHNOLOGY

FINALISTS

Infios & DSL Logistics
NowGo by Shippit
Swisslog ANZ & Mondelēz
Automate-X Geek+ Shipero

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ENVIRONMENTAL EXCELLENCE AWARD

FINALISTS

ANL
BioChil

FUTURE LEADERS AWARD

FINALISTS

Josh Eastwell - CROCS
Natalie Le - TMX Transform
Devin Liyanapathirana - B
dynamic Logistics Pte Ltd
Devraj Singh - Brewtech Pty Ltd
Christine Tran - TMX Transform

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INDUSTRY EXCELLENCE AWARD

FINALISTS

Sean Ledbury - Prological
Kelly McGinty - Powerhouse
Logistics Pty Limited
Simi Taumalolo - B dynamic
Logistics Pte Ltd
Yuri Verjoustinsky - DMS

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JUDGES' CHOICE AWARD

FINALISTS

-

INTERNATIONAL SUPPLY CHAIN AWARD

FINALISTS

DMS and Farmlands
EWE Group Pty Ltd
TMX Transform

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Adiona and StarTrack
Courier
Nick Scali and Explore
FreightExchange
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START-UP AWARD

FINALISTS

Fluent Cargo
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SUPPLY CHAIN MANAGEMENT AWARD

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B dynamic Logistics
CEVA Logistics
DMS
J.D.K Management

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TRAINING, EDUCATION & DEVELOPMENT AWARD

FINALISTS

B dynamic Logistics
Asuria, Learning Sphere & AES
Young Guns Container Crew

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TRANSPORT LOGISTICS EXCELLENCE AWARD

FINALISTS

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Quarantine Services
Cold Xpress Refrigerated
Transport VIC Pty Ltd
NSW Rural Fire Service
Shippit

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WORKPLACE HEALTH & SAFETY AWARD

FINALISTS

Fulfillio
Young Guns Container Crew

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6 March 2026

Save the Date

INTERNATIONAL WOMEN'S DAY 2026

Celebrate. Connect. Inspire.

Join us as we come together across Australia to celebrate women's achievements and leadership. Be part of nation-wide events recognising the strength, resilience, and innovation of women in every field across. Events will be held in NSW, QLD, VIC, WA and SA.

With its ongoing success, Sydney will once again be hosting their Annual Networking Lunch at NSW Parliament House.

Be part of the conversation shaping the future of the supply chain and logistics industry.

Stay tuned for event details, times and registration.

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to people who need it most.

\$1 = 2 MEALS!



QLD Division Report

New Season, New Connections

It was great to get our local supply chain community together again last month for an evening of conversation and connection. A big thank you to Eaton Services Group for hosting and sponsoring the event.

It was a great event, with plenty of familiar faces and a few new ones joining in. We were also fortunate to hear from Steven Tapsell, CEO of Eaton Services Group, who gave an engaging talk on the complexities of commercial cleaning and how Eaton specialises in meeting the unique requirements of organisations across the supply chain industry.

Mentor Program

Our mentoring program's in full swing, with 10 mentor-mentee pairs now connected. Chris Josey has been busy organising a series of Coffee Couch Sessions, casual catch ups where industry guests will be sharing their insights into the topics shaping our industry right now.

Committee News

- Congratulations to George Hodgson, who took part in the 2025 Mystery Box Rally with his daughter in August to raise funds for the Cancer Council. An amazing effort for a great cause.
- A fond farewell to Mark Carter, who's stepping down from the committee. Thank you for your time, energy and contributions.
- Welcome to Clare Morgans (Explore) who joins the committee this month. It's great to have you on board

Amazon Brisbane: A Masterclass in Modern Logistics

The Supply Chain and Logistics Association's recent tour of the Amazon Fulfilment Centre (FC) in Brisbane's Lytton offered a compelling deep dive into modern e-commerce logistics. The facility, strategically positioned near the Port of Brisbane and Brisbane Airport, underscores the critical



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role of location in last-mile efficiency for the Queensland market.

Stepping inside, the sheer scale of operations—roughly the size of two rugby league fields—was immediately apparent, housing over half a million items. However, the true lesson lay in the marriage of human effort and technological orchestration. The tour highlighted how complex algorithms guide everything from inventory placement to the rapid ‘pick, pack, and ship’ process. This focus on storing high-demand items closer to Queensland customers directly translates into Amazon’s ability to meet increasingly aggressive delivery promises, a key competitive advantage.

The centre also acts as a vital hub for Fulfilment by Amazon (FBA), supporting local small and medium-sized businesses (SMBs) by managing their warehousing and shipping. This partnership model demonstrates how global infrastructure can power local economic growth and diversify the supply chain.

The visit reinforced that Amazon’s supply chain excellence is not just about size, but the relentless, data-driven optimization of flow, speed, and precision—an invaluable

look at the future of integrated logistics. On behalf of the Queensland Committee, a huge thank you to Jenny Candiano (Site Lead) and the Amazon team for donating their valuable time and making the tour so enjoyable. Our sincere appreciation also goes to Bryce Madill and Janice Chung for their organisational assistance, as well as all SCLAA members and non-members who attended

Upcoming events

End-of-Year Networking: Thursday, 4 December

After a busy year, we’re looking forward to wrapping it up in style. Venue to be confirmed, so stay tuned for more details!

International Women’s Day Lunch: Friday, 6 March 2026, Blackbird Brisbane

Planning is already underway for one of our biggest annual events. Save the date, it’s shaping up to be even bigger and better than last year.

Monica Vorhauser

QLD Division President,

monica.vorhauser@ascla.org



WA Division Report

Since the last edition of the SCLAA WA Newsletter, there have been two enjoyable events.

Harvestaire/Oracle Netsuite

On 5th September, on a not-so-friendly West Australian winter's day, a hardy bunch showed up to Harvestaire's Balcatta premises as hosts of Oracle Netsuite.

Tania Large from Netsuite was an excellent organiser, and Dirk Vorster from Bryant Park Consulting and a Board Member and Non-Executive Director of Harvestaire displayed boundless enthusiasm for agriculture as he described Harvestaire's transformation in fortunes through the phased implementation of integrated technology, to become an Australian market leader with significant global reach.

A site tour provided the opportunity for attendees to relate the physical reality of the business to the technology that drives it, and the

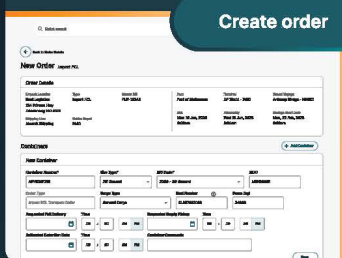
Finally, the Q&A section was lively, with several present seriously contemplating the benefits to their businesses of a solution such as that employed by Harvestaire and Oracle Netsuite.

Many thanks to both the sponsors and hosts for their openness and honesty throughout.



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ECU/ Bridging Learning and Logistics

On 23rd September, the SCLAA WA's strong bonds with Edith Cowan University's School of Business and Law and in particular its Supply Chain and Logistics students and academics were very much evident in a panel event at the Joondalup campus titled *"Bridging Learning and Logistics: Skills, Strategies & Stories for Tomorrow's Supply Chain and Logistics Leaders"*.

Hosted by Dr Reza Kiani Mavi a panel comprising Amanda Bradfield, Jenni Tiernan, David Sutherland, Dr Brian K Chikwava and Ian Ryan contributed to some great back and forth discussion on how to bridge the gap between academia and industry.

An excellent contingent of students from ECU and other universities together with a diverse sprinkling of industry professionals and SCLAA committee members displayed great passion and enthusiasm in the main debate and the following Q&A section.

Thanks to all present, particularly the panellists and to Edith Cowan University for hosted the event and providing light refreshments.

All-in-all the event was an important milestone and

a meaningful breakthrough in establishing clear pathways and bridging the gap between theory and practice for our future leaders in the supply chain and logistics field.

The Rest of 2025

There's more to come in WA. In late October a second ECU-hosted event allowed discussion of the effectiveness of AI and technology in resolving industry issues. Information on this event will be included in the next newsletter

There'll be a mid-program catchup for our fine contingent of 2025 mentees, and finally and end of year celebration and mentoring program wind up event in early December. We're also starting the planning of our **2026 International Women's Day event**, that will be in early-March.

Don't miss out on any of these that interest you. Information and registration details will be via the normal SCLAA channels.

Brian Lynn

WA State Director

brian.lynn@ascla.org





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SCAN TO LEARN MORE





NSW/ACT Division Report

The Future of Supply Chain: Powered by People, Driven by Connection

On Tuesday evening, 23rd October, the NSW Supply Chain & Logistics community came together for the Supply Chain & Logistics Association of Australia (SCLAA) **Mid-Year Networking & Mentoring Catch-Up**, now proudly rebranded as the Australasian Supply Chain & Logistics Association (ASCLA). Proudly hosted by **Miller Leith Recruitment**, whom ASCLA sincerely thanks for your ongoing support of the Mentoring Program.

Held at Miller Leith's stunning new Surry Hills office, the event drew over **50 mentors, mentees, and industry professionals** - all eager to connect, share insights, and celebrate the power of collaboration and the progress they've made so far in the ASCLA Mentoring Program. The atmosphere buzzed with enthusiasm and genuine connection, as participants shared ideas and passion for shaping the future of the Supply Chain and Logistics industry.

Celebrating Mentorship

The evening began with an inspiring address from **Bernard Desmidt**, who shared a powerful reminder that mentoring is a two-way street — both mentors and

mentees learn, grow, and evolve through the relationship. His words set the tone for a night focused not only on professional development but also on human connection and shared purpose.

Guided by the ever-engaging MC **Ishan Galapathy**, discussions delved into the evolving Supply Chain landscape, highlighting resilience, leadership, and the transformative role of mentorship in shaping the next generation of Supply Chain professionals.

Insights That Shaped the Night

Miller Leith's Laura Callinan and **Matthew Walker** shared highlights from Miller Leith's latest Supply Chain & Logistics Industry Report, sparking thought-provoking discussions on emerging trends, market dynamics, and workforce shifts.



Key takeaways included:

- E-commerce logistics and sustainable procurement are redefining business models
- System integration and project management skills are becoming increasingly valuable

Salaries on the rise:

- Demand & Supply Planners: +5-7%
- Warehouse Managers: +8%
- DC Managers: +9%

These figures underscore how critical these roles have become in driving efficiency, cost improvement, and resilience in the post-COVID Supply Chain world.

People at the Heart of Progress

It's clear that while technology continues to transform Supply Chains, people remain at the centre of progress.

Employees today are looking for balance, flexibility, and career growth, with more than 57% preferring hybrid work and many open to borderless careers if their skills align.

As Laura and Matt emphasised, **organisations that prioritise upskilling, digital transformation, and culture-driven leadership will be best positioned to close the skills gap and lead with confidence in a changing world.**

A True Collaboration

This event was made possible thanks to the wonderful partnership between Miller Leith Recruitment Sydney and SCLAA, with heartfelt appreciation to:

- [Michael Farragher](#), SCLAA National Mentoring Lead, for his vision, energy, and unwavering dedication.
- [Irene Martínez González](#), SCLAA NSW President, [Alice Brimicombe](#), SCLAA NSW Vice President, and NSW Committee members [Ishan Galapathy](#) and [Drew McKinnel](#), for their ongoing support and leadership.

- [Bernard Desmidt](#), Executive Team Coach - Guest Speaker, for sharing his inspiring and thought-provoking insights that truly resonated with the audience.
- [Laura Callinan](#), [Matthew Walker](#), and the entire [Miller Leith Sydney](#) team, for their generous hospitality and continued commitment to the mentoring program.
- [Academy Global](#), for generously awarding one outstanding mentee in this year's national mentoring program with a Leadership Essentials Program Scholarship — **a transformative opportunity valued at \$7,450.**

Together, they helped create an evening that not only celebrated the strength of the Supply Chain community but also reminded everyone of the power of mentorship to inspire growth, build confidence, and foster meaningful connections.

Looking Ahead

Events like this reaffirm why the Supply Chain profession continues to thrive, not just because of technology or process innovation, but because of the people who bring passion, purpose, and collaboration to every challenge.

As one attendee put it, *"Mentoring changes everything. Sometimes, you're someone's mentor without even realising it."*

Here's to the next generation of leaders — *"When we share what we've learned, we don't just teach — we strengthen the entire Supply Chain community."*

Metcash Huntingwood Site Tour: A Day of Insights and Inspiration

On **14 October**, the Supply Chain & Logistics Association of Australia (SCLAA) was delighted to host members and guests for an exclusive **behind-the-scenes tour** of **Metcash** at their impressive **Huntingwood facility**.





The visit brought together **supply chain professionals, emerging leaders, and industry enthusiasts** for an inside look at how **automation and traditional logistics operations work hand-in-hand** to deliver efficiency, accuracy, and resilience. Attendees explored the site's automated systems in action, observing how people, process, and technology seamlessly connect to create smarter, more responsive supply chain.

This event was made possible thanks to the warm hospitality and collaboration of the **Metcash team** - in particular **Hemandra Maharaj, Mark Chapman, and Daniel McGuinness** - for sharing your expertise, real-world examples, and genuine enthusiasm for innovation in our industry.

A heartfelt thanks also goes to my colleagues **Michael Farragher, Rae Su, and Hans Tobbe** for their assistance on the day, your support was instrumental in making the event such a success.

SupplyChain @Mullane's: October Networking Event Wrap Up

On **14 October**, the SCLAA NSW Committee proudly hosted the **2025 Supply Chain Networking Event** at **Mullane's, Norwest Business Park**, an evening that brought together energy, conversation, and collaboration from across the industry.

From **5:30pm to 8:30pm**, the venue buzzed with professionals, students, and supply chain enthusiasts, all eager to share insights, exchange ideas, and strengthen connections within our ever-evolving logistics community. The atmosphere was relaxed yet inspiring, the perfect blend of networking and fun.

This memorable evening came together through the dedicated effort of the **SCLAA NSW Committee**, with special thanks to **Hans Tobbe, Alice Brimicombe, and Michael Farragher** for their outstanding organization and creative coordination, including a lively supply chain quiz that kept the crowd engaged and laughing.

We also extend our sincere appreciation to our **National Partners: B Dynamic Logistics, Optus, DMS, and TAFE NSW**, for joining us on the night. Your continued support makes events like this possible and helps us bring value, connection, and inspiration to our growing community.

The evening was a great success, showcasing the strength of our community and the value of collaboration. Thank you to everyone who attended and contributed to the event's success. We look forward to welcoming you to our **Christmas Networking event on December 9th, 2025**.

What's Coming Up at SCLAA NSW?

As always, there's plenty more on the horizon!

SCLAA NSW - Christmas Networking & Mentoring Close-Out: Wrap up 2025 with connection, recognition, and festive cheer! Join the SCLAA NSW Team on Tuesday, 9 December (6-9 PM) at The Occidental Hotel, Sydney for a night of networking, celebration, and the official close of the 2025 Mentoring Program. Celebrate the year's achievements, connect with industry peers, hear from an inspiring guest speaker, and enjoy festive food, music, and prizes.

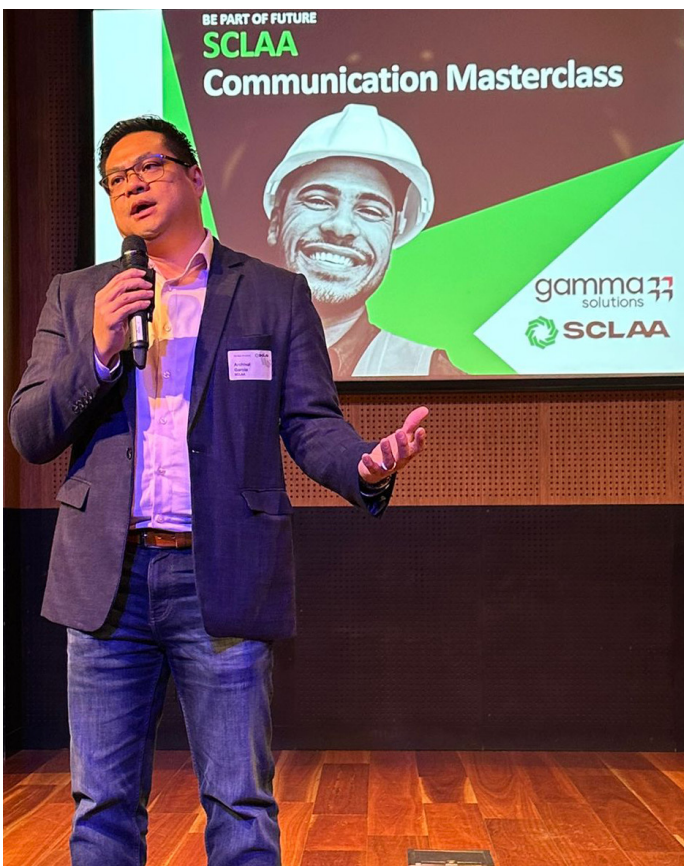
Rae Su,
NSW/ACT Division Committee
nsw@ascla.org



VIC/TAS Division Report

At the end of August, we had the **From Talk to Transformation: A Communication Masterclass** hosted by our own Stephen Lakey and Renee Giarrusso at The Library at the Dock. Without a doubt, this was one of the most important sessions we held this year and of great value to the members and non-members who attended. It was also a lot of fun!

Communication at the corporate level is more than words. It includes body language, vocabulary, and tone. With the advent of AI right in our doorstep, the human component will need to be that much harder to harness. Relationships will be harder to make and maintain. Learning how to communicate and with impact will be a critical skill!



The **Leadership in Zero Emissions Last Mile Delivery** event presented by ANC showcased Who Gives a Crap – a leader in sustainable delivery and corporate governance. It was a great turnout with fantastic discussions. Scope 3 emissions will be a key topic in the immediate future. Well done on ANC for the thought leadership on this.



We had a mid-program check-in for our **Mentorship Program** on Oct 23. We've had some demand on AI so I presented a few thoughts for our members regarding what roles in Supply Chain will be impacted by AI. Tabitha West from Reimagine Talent presented on optimising LinkedIn.

As we head to the end of the year, we look forward to a few events –

The VIC/TAS Division will celebrate EOY on 11 December. Keep an eye on the [Upcoming Events](#) page on the SCLAA website for information.

Finally, ASCLA, ASCLA, ASCLA! Preparation for our first awards night under our new brand is well underway. Finalists have been announced, and we can't wait to host you!

See you there!

Archival Garcia
VIC/TAS State President
Archival.Garcia@ascla.org

SA/NT Division Report

Some photos of our last networking function where we had the opportunity to connect with the SCLAA's Board of Directors.

It was fantastic to connect with so many passionate supply chain and logistics leaders. The energy and diversity, and shared insight in the room was invaluable.

We're already looking at more opportunities to bring members together and hear from industry leaders. If you would like to join or be part of the next event, feel free to reach out and connect with our Committee team.

Sara-Ann Dixon

SA/NT State President

Sara-Ann.Dixon@ascla.org



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SCLAA Welcomes New Executive Members



Mark MacLeod - GM Australia, Consignly Cloud-WMS

Mark is responsible for the Australian market at Consignly; the emerging leader in next-gen warehouse management software.

Cloud-native, Consignly is built for the pace and demands of today's leading warehouse operators. Easy to adopt and stacked with powerful features, you'll achieve operational improvements 80% faster than traditional warehousing systems.

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Tatyana Kudryashova - Client Relationship Manager, EWE Group

Fluent in English, Turkmen, Chinese, and Russian, Tatyana spent many years in China gaining valuable cross-border trade experience. Over the past seven years at EWE Group, she has helped clients across Australia navigate logistics with ease. EWE provides comprehensive domestic and cross-border supply chain solutions, including freight pickup, advanced warehousing, inter-warehouse transfers, last-mile delivery, and home installation. Tatyana is passionate about creating seamless logistics experiences that help businesses thrive.

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NATIONAL MENTORING PROGRAM UPDATE

Our Mentors and Mentees are past their half way point.

We have now reached past the pivotal midpoint of the National Mentoring Program, and the progress is unstoppable. Our mentors and mentees have been engaging in deep, transformative discussions over the past months, forging connections that are shaping futures.

As mentors continue to impart their wisdom and real-world experience, they are equipping mentees with the tools and strategies to not only grow in their careers but also drive lasting change in the industry.

These interactions are already yielding remarkable outcomes, setting the stage for an even more impactful second half of the program.

With the final stretch to December in sight, we are eager to share the success stories and highlights.



Looking to inspire future leaders in supply chain?

Be part of the 2026 **Mentoring Program**

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WISETECH ACADEMY & SCLAA

PARTNERING TOGETHER TO FAST-TRACK YOUR COMPANY GROWTH

SCLAA is proud to announce an exciting new education partnership with WiseTech Academy, an initiative from WiseTech Global - a company whose innovations and global technology enable and empower the world's supply chains.

WiseTech Academy offers high-quality online learning in supply chain logistics & corporate compliance and has grown rapidly in recent years due to their profound understanding of global supply chain logistics. Offering specialised courses to help develop new skills, advance your career, accelerate productivity, and manage corporate risk, WiseTech Academy is a trusted supplier for practical and innovative online learning programs.

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COURSES

This partnership will offer industry-leading online education programs and accreditations in supply chain logistics and corporate compliance to our Corporate Members for an discounted rate. PLUS existing CargoWise users will receive an additional 12.5% off their already reduced course prices.

[FIND OUT MORE](#)

Connected, agile, informed: The next era of dairy supply chains

Argon&Co*

The dairy industry has long been at the forefront of supply chain planning. With its unique blend of biological variability, perishability and product complexity, coordinating dairy supply chains has always required rigorous planning to balance supply and demand, manage by-products, and meet tight freshness requirements. But while the sector has historically led in innovative planning, emerging risks pose a threat to this reputation.

Today, the industry stands at a tipping point. Evolving technology, climate volatility and shifting consumer expectations are reshaping the sector's established ways of working. Once aspirational goals, like real-time scenario planning, AI-driven forecasting and end-to-end visibility, are now within reach, meaning the challenge is no longer whether these capabilities are possible, but how quickly and effectively they can be adopted.

A sector defined by constraints

Dairy is a notoriously low-margin business. Every small saving counts, and capital investment is often difficult to justify. As a result, many companies operate with ageing infrastructure and limited automation. This makes agility harder to achieve and amplifies the impact of disruptions. Freshness is another defining counter-constraint. With short shelf lives and strict safety standards, dairy products cannot be stockpiled to buffer against uncertainty. Strategic safety stocks are used selectively – often to support campaign-based production runs – but they are no substitute for real-time responsiveness.

Compounding these issues is the nature of dairy production itself. Milk can be transformed into more than 20 different products, each with its own by-products. For example, producing milk powder yields cream, which must pass through its own value chain to be sold profitably. Cheese, which has ageing requirements that span months or even years, introduces further complexity for supply chains by making planning for short-notice promotions with retailers a delicate balancing act.

Towards connected supply chains

Like other agricultural sectors, dairy operates in a push-pull dynamic. On the supply side, production is biologically and seasonally driven, affecting what can be produced and when. On the demand side, consumer preferences, retail promotions and export markets exert constant pressure for responsiveness. Under pressure from the supply and demand side, dairy's often-siloed and static planning systems struggle to keep up with the pace and complexity of modern operations.

To better manage the growing stresses facing dairy companies, truly connected supply chains that directly link farmers to consumers through seamless data flows offer one solution. With data from upstream suppliers filtering through to the rest of the value chain, dairy businesses can better communicate with retailers and

suppliers, and build further resilience and agility into their business model.

When data flows efficiently across the value chain, decisions can be made faster and with greater confidence. Processors can optimise production runs based on real-time inventory and sales data, and retailers can plan promotions with full visibility into supply constraints and lead times.

Though transforming supply chains in this way poses challenges, its upsides can lead to reduced waste, improved service levels and a more resilient supply chain.

AI and the next frontier of forecasting

AI can play an important role in how businesses build more resilient supply chains, and is already unlocking new possibilities. For example, AI is already helping to forecast milk protein levels ahead of time by analysing weather patterns, feed quality and historical yield data. With this data being passed along the supply chain, processors can plan product mix and capacity more accurately, in turn reducing inefficiencies and boosting profitability.

AI is also being used to enhance demand forecasting, optimise transportation routes and dynamically adjust plans in response to disruptions, with many modern planning systems featuring AI predictability as standard. These capabilities are especially valuable in dairy, where shelf life is short and the cost of getting it wrong is high.

As AI matures, it will increasingly serve as a decision support system by augmenting human judgment with data-driven insights and enabling planners to focus on strategic exceptions rather than routine tasks.

Scenario planning in an age of disruption

Climate-related events such as floods and bushfires are becoming more frequent and severe, impacting the availability of milk supply with little warning. Scenario planning has always been important in countering emerging threats, but AI is now helping planners manage and respond to scenarios in real time by testing



alternatives and evaluating trade-offs. Through intuitive APS platforms, for example, businesses can benefit from real-time scenario modelling that supports fast decision-making on both long-term options and short-term disruption response. These capabilities are transforming the ability of companies to make the right choice and not just the fast choice.

An important tool in the arsenal of the sector will be digital twins – virtual replicas of supply chain networks. These will help companies rigorously simulate different scenarios, test responses to disruptions and evaluate the impact of strategic decisions before implementing them in the real world.

Asset optimisation and maximising milk solids

In addition to bolstering resilience and risk planning, dairy businesses embarking on a transformation of their supply chains can also benefit from improved asset optimisation.

A defining feature of dairy processing is the need to optimise the return on milk solids. After satisfying consumer demand – particularly for fresh milk – most dairy companies focus on maximising the value extracted from the remaining solids. This includes converting milk into products like cheese, butter, powders and other derivatives, each with its own yield, by-products and market dynamics.

Optimising this mix is a complex, high-stakes exercise. It requires balancing profitability, shelf life, production capacity and market demand all while ensuring that by-products are monetised effectively. This is one of the key differentiators of the dairy sector and a major driver of planning sophistication.

A note on emissions transparency

While sustainability may not be the primary driver of planning transformation, it is an important co-benefit. A more connected and data-rich supply chain provides greater clarity on Scope 3 emissions—those generated across the value chain, including feed inputs, on-farm production and logistics. As regulatory and investor scrutiny increases, this transparency will become increasingly critical.

By embedding tracking of emissions and the many other ESG impacts into planning systems, companies can not only meet compliance requirements but also identify opportunities to reduce environmental impact in ways that align with operational efficiency.

Planning for the human factor

Technology is a powerful enabler of capable and agile supply chains, but people remain at the heart of supply chain success. So, as dairy businesses shift to intelligent, agile supply chains, they should also look at the skills, mindset and ways of working that will be crucial to any business transformation.

Organisations should invest in upskilling their workforce by training planners to use advanced tools, interpret data and make strategic decisions. They should also foster a culture of collaboration, experimentation and continuous improvement that ensures nobody feels left behind.

Creating smarter and stronger dairy supply chains

The future of supply chain planning in the dairy industry is not just about managing milk – it's about managing complexity, uncertainty and change. By embracing digital innovation, building connected ecosystems and empowering people, dairy companies can build supply chains that are not only more efficient, but also more resilient, responsive and ready for what's next.

As the world's appetite for dairy continues to evolve, those who plan smarter and faster will lead the way. Find out how we can help you transform your supply chains and prepare your businesses for the future.

This is the first article in our mini-series titled **'The future of dairy: how technology, trade and transformation can drive performance in a changing industry'**

Upcoming articles to look out for...

Article 2 – *The next frontier of dairy: the four technologies shaping the future of the dairy industry*

Article 3 – *Unlocking value through sustainability: the opportunities of circularity for dairy businesses*

Article 4 – *The Shifting Landscape of Global Dairy Trade: A Look to the Future*

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The Power of End-to-End Thinking

Across Australia's supply chain sector, warehouses are feeling the squeeze. High land costs, labour shortages and growing customer expectations have pushed operators to the edge of what can be achieved through traditional warehouse management methods. The challenge isn't just about space or staff anymore though, it has become an issue of visibility, coordination, and control.

For many operators, the real inefficiency lies not within the warehouse walls, but between them. When planning, labour, inventory, and logistics each operate on separate systems, the result is fragmentation. It means overstocked goods in one location, shortages in another, and costly freight movements trying to patch the gaps.

The antidote is end-to-end management, and the need to find an integrated approach that unites data, decisions, and execution across the entire value chain. For Australian warehouse owners and logistics professionals, it's fast becoming the difference between thriving and merely surviving.

Warehousing has traditionally been seen as a back-office function - a cost to be controlled rather than a source of value. However, in today's climate, that thinking no longer holds up. Each disconnected process carries a price; inaccurate demand forecasts inflate holding costs, poor visibility delays replenishment and manual handoffs introduce errors that ripple down to the customer.

According to the [Australian Logistics Council](#), inefficiencies in warehousing and inventory management can contribute up to 15% of total logistics costs. That's a margin most businesses can't afford to ignore.

An end-to-end approach starts with visibility. When real-time data on inventory, labour, transport, and customer orders flows through a single system of record, decision-making becomes proactive rather than reactive. Managers can see the complete picture, from what's arriving, what's being picked, and what's leaving the dock - and adjust accordingly in real time.

This level of transparency transforms warehouse performance. It allows operators to perfect their inventory, allocate labour dynamically, and plan shipments with greater precision. When everyone from procurement to dispatch is working from the same live data, the warehouse becomes a control tower rather than a black box.

Integrated warehouse management also introduces a powerful efficiency multiplier. Automation and AI-driven insights can predict bottlenecks before they occur and balance workloads in real time. This means fewer idle hours, fewer urgent overtime shifts, and fewer late trucks.

Equally, predictive analytics can model future demand scenarios, helping businesses fine-tune safety stock levels and plan seasonal surges. For large logistics networks,



the financial benefits compound quickly - lower storage costs, reduced energy use, and improved cash flow from leaner inventory positions.

End-to-end visibility doesn't stop at the warehouse door. True optimisation extends across the broader logistics ecosystem to carriers, 3PL partners, and even customers.

By linking warehousing data with transport and order-management systems, logistics teams can synchronise inbound and outbound flows, minimising dwell time and empty miles. If a supplier delay arises, downstream adjustments can be made instantly, avoiding costly premium freight or missed service-level agreements.

For a geographically vast market like Australia, where distances between major cities stretch lead times and increase transport costs, this kind of precision coordination isn't just a nice-to-have — it's essential.

End-to-end management is about more than software or sensors — it's a mindset shift. It's recognising that every decision in a warehouse is connected to a cost, a customer, or a commitment somewhere else in the network.

For logistics leaders and warehouse operators, embracing that mindset is the surest way to unlock both efficiency and resilience in an increasingly complex landscape. The future of warehousing isn't about doing more work - it's about doing smarter work together.



More than one in three Australian supply chain leaders say cost reduction is their biggest challenge



Short-term survival tactics replace strategic planning as 38% focus on immediate cost-cutting.

New research from TMX Transform, a global end-to-end supply chain consultancy, reveals that cost pressures are forcing Australian supply chain leaders into damaging short-term thinking, with potentially serious consequences for national competitiveness and crisis resilience.

TMX Transform surveyed over 500 supply chain leaders across Australia to understand how cost pressures and customer demands are shaping strategic decision-making in the sector.

The findings paint a picture of supply chains under pressure, with leaders caught between rising costs and escalating consumer expectations. This is driving tactical responses rather than the strategic investment needed for long-term resilience and competitive advantage.

Cost pressures dominate supply chain priorities:

- 38% of supply chain leaders say cost reduction is the biggest challenge they face
- 20% say rising external costs, such as shipping and freight, are straining their operations
- One in four (26%) say if they could improve only one area of their supply chain it would be to reduce costs
- 20% say slashing costs is their highest priority over the next two years
- Strategic planning is being seriously neglected:
- Only 7% of supply chain leaders would prioritise end-to-end visibility as their top improvement area over the next two years, despite its proven ability to reduce costs and enhance customer experience
- 12% rank changing consumer behaviour as their second-highest external challenge, showing leaders are caught between keeping costs down and customers happy

Travis Erridge, CEO of TMX Transform, said:

"Supply chain leaders are grappling with the impossible mandate to 'transform, but don't invest'. Our survey paints a grim picture of supply chains on starvation diets, focused on immediate cost cutting rather than building the intelligent, resilient systems that deliver sustainable competitive advantage. This short-termism is stifling innovation and impeding companies' ability to compete at home and abroad."

The research highlights that business leadership still view supply chains as a cost centre rather than a strategic differentiator. This has broader implications for Australia's productivity, inflation management, crisis resilience, and national competitiveness.

However, there is cause for optimism. With the cost of capital beginning to decrease, businesses have an opportunity to break free from the cost-cutting cycle.

Travis Erridge added:

"Consumers today demand extensive choice, immediate delivery, and sustainable manufacturing - all at low cost. Yet businesses are responding with tactical cost-cutting rather than strategic transformation. The companies that take this moment to invest in long-term supply chain optimisation through digital transformation will win on cost, capability, and customer experience. Smarter supply chains are a competitive differentiator for companies and countries - that means investment."

The survey suggests that intelligent supply chains, enabled by data, AI and predictive analytics, can bridge the gap between cost efficiency and superior customer experience - allowing companies to anticipate customer needs while optimising inventory management.

TMX Transform's report, [State of the Supply Chain Australia 2025](#), explores these findings in detail and outlines how Australian businesses can build supply chain resilience while managing cost pressures.

[View the full report here.](#)



Dematic Launches Intelligent Platform to Unify Warehouse Operations and Devices

Dematic has announced the launch of a new Connected Workforce Platform (CWP) for the supply chain market. CWP is an intelligent, flexible software layer that integrates seamlessly with existing warehouse systems and devices to improve operational visibility, streamline processes and support the evolving needs of frontline teams.

Designed to give businesses a clearer view of their operations, CWP consolidates data from any warehouse management system (WMS) and connects it to mobile, voice, vision and AMR-enabled workflows, providing one platform for all device-driven activities within the warehouse. The result is greater efficiency, faster decision-making and simplified management of warehouse technology.

"CWP is an extension of Dematic's Connected Workforce Solution (CWS)," explains Lee Koutsos, Director Connected Workforce Solutions (CWSTM), ANZ, Dematic. "It's the result of our consultancy-led approach, bringing together insights from working closely with customers to understanding their people, devices and processes and turning that into a flexible, intelligent platform that delivers real value. The platform is designed to build on and enhance CWS, giving businesses the visibility, control and adaptability they need as their operations grow more complex."

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Dematic's new platform allows customers to visualise and manage key metrics, such as pick rates per hour, operator accuracy, congestion zones and order statuses in real-time dashboards. It also includes gamification features to drive team engagement and operator performance, while making it easier for supervisors to identify bottlenecks, configure workflows and respond to on-floor issues.

"Rather than adding more layers of technology, the new platform is all about making what you already have work better," says Koutsos. "Most WMS platforms operate at a high level but lack the flexibility or speed to support day-to-day improvements. CWP bridges that gap by giving teams real-time insight and control without the need for costly customisation."

CWP enables advanced picking logic, such as cluster and bulk picking and allows for smart consolidation based on worker location or warehouse zone. It's compatible with a wide range of hardware including handhelds, vehicle-mount devices, vision glasses and voice headsets, with infrastructure support provided by Dematic's wireless engineering team.

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The new platform also helps address a common challenge in today's warehousing sector: high staff turnover. By providing a more intuitive, data-rich environment, CWP helps reduce onboarding time and creates a smoother experience for new hires and experienced operators alike.

"Retention is one of the biggest cost pressures in the industry," Koutsos adds. "With CWP, businesses can onboard faster, manage better, and give their teams tools that genuinely make their work easier."

The launch of CWP builds on Dematic's expertise in connected workforce solutions, combining deep warehousing knowledge with local engineering support and a consultative approach to operational improvement.

For more information about Dematic's Connected Workforce Platform, visit dematic.com or follow us on [LinkedIn](#), [Facebook](#), [Instagram](#), and [X](#).

Further information: Dematic Pty Limited, 24 Narabang Way, Belrose NSW 2085, Australia. Tel: +61 2 9486 5555. Fax: +61 2 9486 5571. www.dematic.com.au

About Dematic

Dematic is a global leader in supply chain automation solutions featuring advanced technologies and software that empower and sustain customer operations. With research and

development engineering centres, manufacturing facilities, and service centres located in more than 26 countries, the Dematic global network of approximately 10,000 employees has integrated and supported automation solutions for many of the world's leading brands. Headquartered in Atlanta, Dematic is a member of KION Group, one of the world's leading suppliers of industrial trucks and supply chain solutions.



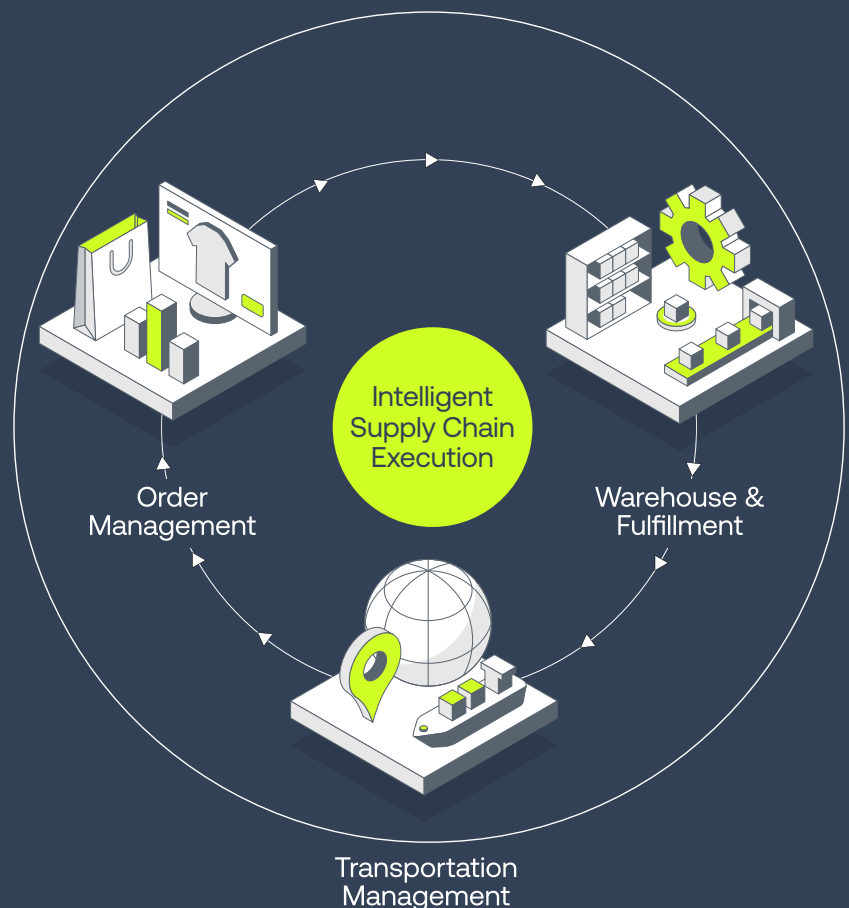
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Hai Robotics Appoints Thomas Gwee to Lead ANZ Region Amid Growing Demand for Automation Solutions

Hai Robotics, a global leader in intelligent warehouse automation systems for inventory storage and order fulfillment, is pleased to announce the appointment of Thomas Gwee as the new Regional Head for Australia and New Zealand (ANZ).

With over two decades of experience in material handling and warehouse logistics, Gwee brings a wealth of technical and strategic expertise to further expand Hai Robotics' footprint in the region.

Previously serving as the Project Implementation Director at Hai Robotics in SEA (Singapore), Gwee successfully led his team in deploying over 200 HaiPick robotic units, consistently surpassing project goals and ensuring high customer satisfaction.

His technical background, combined with over a decade of leadership experience, makes him the ideal candidate to lead operations, drive growth, and deliver high-impact automation solutions in the ANZ market.

Thomas' diverse career experience includes key roles at Crown Equipments and SSI Schaefer, where he honed his expertise in automated storage, order fulfillment, and end-of-line system integration.

"It's an exciting time to be part of the rapidly transforming logistics ecosystem in ANZ. I'm thrilled to embark this journey with the team and bring cutting-edge automation technology to shape the future of intelligent warehousing across this region," said Thomas Gwee, Regional Head – ANZ, Hai Robotics.

"Thomas has consistently delivered high-performance results in some of our most complex deployments in Southeast Asia. His leadership, customer-focused mindset, and deep technical understanding make him uniquely qualified to scale our operations in ANZ," said Nathan Zeng, President of SEA, ANZ, and South Korea, Hai Robotics.

With rising demand for automated solutions across Australia and New Zealand, Hai Robotics continues its commitment to bring world-leading technologies and local expertise to empower businesses across retail, logistics and manufacturing verticals.

About Hai Robotics

Hai Robotics is a leading global provider of Automated Storage and Retrieval Systems (ASRS), delivering unparalleled system flexibility and maximizing operational efficiency for facilities of all sizes and conditions.

Hai developed a modular approach to automation called HaiPick Systems. By integrating advanced robotic equipment and software with nearly any industry-standard racking and storage materials, Hai Robotics delivers tailored automation solutions that can be easily modified even after implementation.

HaiPick Systems reduce warehouse storage footprints by up to 75% while increasing storage density and vertical capacity to over 39 feet (12 meters). They achieve 99%+ order pick accuracy,

HAIROBOTICS

provide a 4x boost in efficiency, 3x daily throughput, and eliminate the need for human travel in order picking.

With 1,300+ projects implemented across 40+ countries, supported by 8 global offices and 60+ partners, Hai Robotics ensures reliable local support worldwide.

Contact details: Mandy Bai, mandy.bai@hairobotics.com



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Lessons from Josco's Digital Transformation: Family Business to Modern Supply Chain Leader

ORACLE
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What does it take for a family-owned Australian manufacturer to scale up, digitise, and become a trusted supplier to retailers like Bunnings and Total Tools? In a recent SCLAA webinar, attendees went "behind the scenes" with Josco, tracing their evolution from garage beginnings to industry success—powered by the adoption of cloud-based platforms like NetSuite ERP and Machship's freight solution.

Josco's Managing Director, Ben Joseph, shared candid insights on leading through generational change, centralising warehouse operations, and taking bold, sometimes tough, decisions to modernise supply chains and meet the demands of leading national retailers. The discussion explored:

- The "why" and "how" of Josco's digital transformation journey
- Key decisions behind choosing NetSuite and integrating critical business systems like warehouse, payroll, and freight
- The benefits—and challenges—of moving from heavily customised legacy systems to cloud solutions that support future growth
- Practical lessons on technology adoption, change management, and building a culture of continuous improvement

You'll also hear expert perspectives from Oracle NetSuite's Tania Large and Adam Camassa of Machship on how innovation, integration, and leadership come together to create sustainable improvements in efficiency, accuracy, and customer service across the modern supply chain.

This webinar is packed with practical takeaways on people, technology, and purposeful change. If you want a real-world playbook for your own supply chain transformation, don't miss the replay. [Click here](#) to watch the full session!

Interested in learning more about NetSuite?
Contact tania.large@oracle.com

How Josco Leveraged Technology to Evolve, Grow, and Stay Ahead

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Redefine warehouse safety with awareness and innovation

Across Australia, forklifts and other material handling equipment (MHE) keep goods moving, orders fulfilled, and warehouses productive throughout the supply chain. Yet with that productivity comes risk. Forklifts remain among the most common causes of serious workplace injuries, especially in fast-paced environments where people and machines share the same space.

The message from safety regulators and equipment providers is clear: these accidents are largely preventable. When businesses treat safety as a foundation, not an afterthought, they strengthen both performance and protection. That means considering safety early, in every operational choice.

Workloads in warehouses are rarely constant. Seasonal peaks and e-commerce surges can increase pressure on both operators and machines. Narrow aisles, heavier traffic, and time pressures all increase the margin for error. Planning for those busy periods helps reduce that risk. Practical steps such as clearly marked traffic routes, designated pedestrian zones, and barriers that maintain separation between trucks and people go a long way toward preventing incidents. And adding technology, from reversing alerts to motion sensors and lighting, gives operators the awareness they need when pressure is high.

That's where structured safety planning and training becomes essential. Creating a safe workplace requires planning, training, and the right tools to keep people and machines in sync. Linde Material Handling Australia's Unrivalled Safety e-guide reinforces the fact that warehouse safety isn't an add-on. It must be integrated into daily operations, from layout and fleet selection to how teams work.



Linde Material Handling

Linde

Building a culture of awareness

Forklift operators work in environments that shift constantly. Blind spots, tall racking, and shared walkways can make visibility a challenge, and even one moment of distraction can have major consequences.

According to data from SafeWork NSW and WorkSafe Victoria, pedestrians remain the group most frequently injured in forklift incidents. For that reason, safety training can't be limited to operators. Everyone who enters or works around MHE needs to understand site layouts, pedestrian rules, and visual cues.

Integrating awareness into daily briefings helps build habits that keep safety front of mind. Refresher training covering new technologies, updated layouts, and different load types ensures skills remain sharp and workplaces safe.

The e-guide highlights that "comprehensive training – both theoretical and practical – is non-negotiable". Operators should be confident in using features like interlocking seatbelts, speed-limiting functions, and energy management systems, while also being familiar with high-risk areas like blind intersections, rack aisles, and loading docks.

Smarter technology, safer operations

While human awareness forms the first line of defence, technology adds a vital layer of protection. Guided by its "Vision Zero" philosophy, Linde designs safety features that help prevent incidents before they occur.

Key safety solutions include:

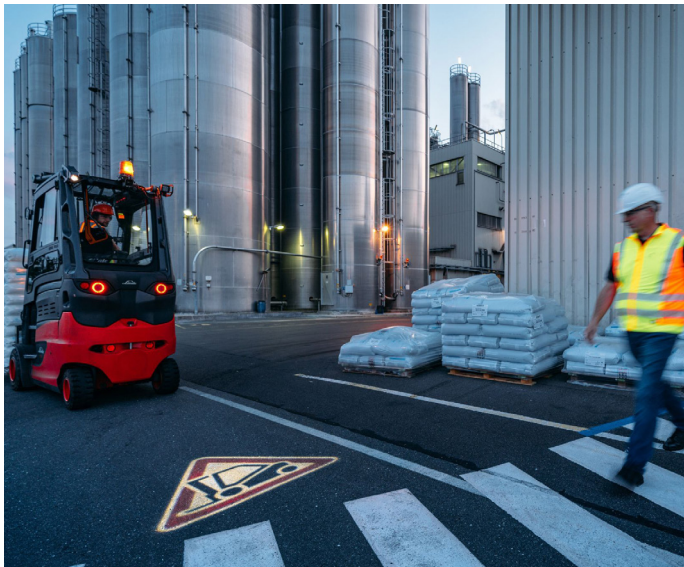
- Visibility systems such as Linde VertiLight and LED Stripes for even, glare-free lighting. Linde BlueSpot and TruckSpot alerts pedestrians to moving forklifts by projecting visual warnings onto the floor.
- Operator warning systems like Linde Safety Guard, which creates proximity alerts between people, trucks and infrastructure. Surround View provides 360-degree camera coverage, while Linde Reverse Assist Radar and AI-powered cameras detect pedestrians and obstacles when reversing.
- Load handling safety through Dynamic Mast Control, Linde Curve Assist, and Linde Safety Pilot, which monitor truck stability to prevent tipping or collisions.

Together, these technologies keep operators informed and pedestrians protected, especially during high-demand periods when focus can fade.

Even routine maintenance tasks can carry risk. The e-guide points out that “refuelling tasks remain among the most hazardous parts of forklift operation”.

Diesel and LPG refuelling require ventilated, ignition-free zones and proper handling of heavy cylinders. Electric fleets must follow strict protocols for lead-acid batteries, while lithium-ion offers the safer option of “opportunity charging” during breaks.

Safe processes and preventative maintenance not only protect workers but also extend equipment life and reduce unplanned downtime.



Warehouse layout also has a direct impact on safety. Physical separation through barriers, exclusion zones, and marked pedestrian routes can significantly reduce collisions.

Still, even the best-designed layout depends on how it's used. Consistent signage, ongoing training, and team discipline are what make those safety systems effective in practice.

Setting a higher safety standard

Australian safety standards, such as AS 2359, set essential baselines for forklift operations, including rated load capacities, braking systems, and seatbelt interlocks. But true safety leadership means going even further.

Linde goes beyond compliance by introducing features that reduce fatigue and enhance operator comfort, such as ergonomic cabins, noise-reducing components, and mast-speed limitations that maintain stability during lifting. As Allan Spackman, Technical Manager for Warehousing at Linde Material Handling, explains: “All Linde

counterbalance machines have seatbelts fitted and interlocks to prevent operation without the seatbelt being fitted properly.”

The Unrivalled Safety e-guide emphasises that no amount of technology can replace culture. Safety must be woven into how people think, act, and collaborate. From operators to pedestrians, warehouse managers, and senior leaders, everyone plays a part in shaping a safer workplace.

Make safety your advantage

This National Work Safe Month, Linde's Unrivalled Safety e-guide serves as a reminder that safety is more than compliance. It's a long-term investment in people, productivity and peace of mind.

To receive your free copy of the Linde MH Safety e-guide, contact us today: [Contact Us - Linde Material Handling](#)

Have your say in Prological's 2026 Pulse Check Survey!

This annual survey brings together Supply Chain leaders and experts to dig into current trends and issues facing Australian supply chains.

For the first 200 responses, Prological will donate \$10 to Forever Projects, helping women in East Africa break the cycle of poverty.

Contributors to the survey get an **advanced preview** of the report, giving them the head start on planning the year ahead, and a leg up on their competitors.



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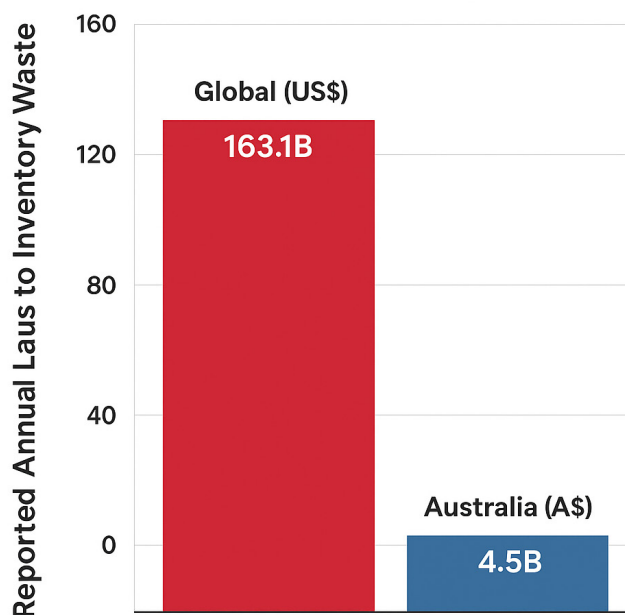
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Reported Annual Value Lost to Inventory Waste



Data compiled from global and Australian inventory waste reports (Statista, RSM Global, and Australian industry estimates, 2024).

Did you know Australia generates roughly 75 million tonnes of solid waste each year across municipal, industrial, commercial and demolition sectors and although about 66% is recovered via recycling, energy recovery or reuse, that still leaves over **25 million tonnes** heading to landfill.

Studies suggest **4 million tonnes** annually are still useful goods that could have been reused, repurposed or resold but instead are buried.

Putting a spotlight on surplus inventory and obsolete stock not only helps recover value it also reduces this landfill load significantly, aligning with national waste-reduction and ESG targets.



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Microlise Achieves TCA Type-Approval for Industry-leading Telematics Device

Microlise APAC has obtained type-approval from **Transport Certification Australia** (TCA) for its flagship telematics device, SmartGateway 14, joining an exclusive group of only 15 approved telematics suppliers across Australia and New Zealand.

TCA, the government-appointed body responsible for administering the National Telematics Framework, independently assesses the functional and technical performance of telematics hardware and systems. These systems are evaluated against performance specifications that reflect the needs of governments, regulators, industry stakeholders, and end-users.

This ensures hardware meets strict functional and technical specifications, giving transport operators confidence in the reliability, accuracy, integrity and security of approved telematics technology.

Type-approval is only granted to providers who submit their hardware and satisfy the performance requirements sought by TCA through a comprehensive, independent assessment process. Transport organisations are increasingly reliant on telematics to meet business, safety, compliance and management outcomes. TCA type-approval helps operators identify providers that have been independently verified, streamlining procurement and strengthening trust in their technology choices.

Microlise is actively pursuing TCA certification so that its type-approved telematics devices can be used for productivity and safety schemes offered through the RIM (Road Infrastructure Management) and TMA (Telematics Monitoring Application), and with Smart OBM (On-Board Mass systems).

Obtaining type-approval is a critical step towards becoming certified, which aligns with Microlise's ambition to strengthen its data integrity and service reliability, while supporting a broader range of telematics applications and government schemes.

During Microlise's executive roadshow series The Road Ahead, Gavin Hill, General Manager of Strategic Engagement and Performance at Austroads, formally presented Microlise with its TCA type-approval. Gavin addressed attendees, noting that obtaining type-approval is a major achievement, which demonstrates Microlise's ongoing commitment to delivering quality data that underpins safe and efficient transport operations.

"Only 14 other providers have met the rigorous standards required for TCA to grant type-approval. Type-approval signals Microlise is serious about supporting operators with technology they can trust."

Luke Olsen, Managing Director at Microlise APAC, said the type-approval gives transport operators confidence that Microlise's telematics hardware has been independently validated to the highest standards of accuracy, security and reliability.



Luke Olsen (Microlise APAC) and Gavin Hill (Austroads)

"We're incredibly proud to achieve TCA type-approval. With more than 100 providers of telematics being offered in the crowded Australian and New Zealand market, this recognition helps transport operators make informed choices and reinforces our commitment to supporting safer and more efficient transport across Australia and New Zealand."

To learn more about Microlise's telematics solutions, visit <https://www.microlise.com/au/>.

About Microlise

Established in 1982, Microlise Group Plc is a leading SaaS technology provider of fleet management and IIoT solutions. Its technology is designed to help businesses bring connectivity to its products and operations, improve efficiency, reduce emissions, lower costs, and increase safety on the road. With a range of products and services used by more than 2,500 clients globally, Microlise helps companies of all shapes and sizes – across a wide range of industries – to better manage their entire logistics operation and products.

Headquartered in the United Kingdom, the company also has offices in France, Australia and India with a global staff base of more than 800 industry professionals.

Handling over 873,000 subscriptions annually, Microlise joined the Alternative Investment Market (AIM) in 2021, qualifying for the London Stock Exchange's Green Economy Mark.

About TCA

Transport Certification Australia (TCA) is a centre of excellence within **Austroads**, responsible for assessing and recognising telematics and other vehicle-based technologies. Through its administration of the National Telematics Framework, TCA helps Australian and New Zealand transport agencies collect data from vehicles in ways that are trusted by government and industry, and to provide data and analytical services that enable improved road outcomes.

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From Back Office to Boardroom: Why Supply Chain is Now so Important

Not long ago, supply chain was seen as a back-office, low priority function. Even before the COVID pandemic, that perception was starting to shift – but the pandemic made clear just how vital supply chain management really is.

Across Australia, supply chain management now holds equal weight with finance, marketing and customer service. No longer simply an operational discipline, it is recognised as a driver of competitiveness and resilience. This evolution has elevated the Chief Supply Chain Officer (CSCO) to the boardroom, shaping corporate strategy – balancing cost efficiency with risk management, ensuring supply continuity in volatile markets, and enabling growth by supporting expansion plans and capturing peak demand opportunities.

The Expanding Role of the CSCO

The remit of the CSCO is multi-dimensional. Intelligent demand planning and inventory optimisation are essential for profitability. Agile fulfilment strategies safeguard customer loyalty. Sustainability initiatives in sourcing and transport have become central to meeting ESG commitments. Increasingly, CSCOs are ensuring that advanced systems, automation, AI, and warehousing capabilities are not just operational tools but tightly aligned with enterprise strategy. What were once tactical decisions are now strategic imperatives for driving efficiency, revenue and resilience.

“To deliver on these imperatives, companies need agile solutions that can anticipate and react to disruption, meet the needs of increasingly sophisticated customers, address labour shortages, continually improve productivity and scale to support growth,” says Tim Moylan, Chief Growth Officer at Infios.



Rising Volatility, Rising Expectations

Never before have CSCOs faced such volatility and unpredictability – making it essential to re-examine how inventory is positioned to balance service levels with profitability. The data reflects this shift: according to RELEX Solutions' 2025 State of Supply Chain Report, 52% of retailers now identify demand volatility as their primary operational challenge, while strategic inventory buffers have increased 14% year-on-year.

Australia's geographic isolation has amplified these challenges. Businesses must optimise simultaneously for dense metropolitan hubs and remote regional connectivity – making Australia a proving ground for advanced inventory strategies and adaptable technologies. Success increasingly depends on technology that can perform under diverse, unpredictable conditions.

“The key lies in having access to intelligent supply chain execution capabilities that transform warehousing, transportation and order management into a unified network powered by shared visibility, orchestration and AI-driven decision-making,” says Tim. *“Such a supply chain execution ecosystem offers tailored solutions to meet customers where they are at a particular point in their journey – thinking, learning and acting along the way to create lasting value for customers, their customers and the planet.”*

Should my business **retrofit** automation to an existing building, **or relocate** to a purpose-built site?

The costs of retrofitting can be deceptive without the right assessment and planning - find out more in Prological's new white paper: **'The Future of Warehouses: Why Your Building Needs to Integrate with What's Coming'**

Read now



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The Hidden ROI of Adaptable, Intelligent Supply Chain Execution Technology

Unlike traditional ROI models that focus narrowly on cost savings, adaptable supply chain execution technology pays dividends through speed, resilience and scalable growth. Crucially, transformation cannot compromise the customer compromise at any stage. Rapidly growing businesses cannot afford downtime for major technology overhauls.

Adaptable systems allowing scaling without disruption. When demand patterns change or new warehouses and sales channels come online, modular OMS and composable TMS platforms enable immediate response - adding functionality without re-platforming, onboarding new carriers or distribution centres quickly and deploying updates without interrupting day-to-day operations. McKinsey research shows manufacturers using modular digital platforms shave up to 40% off their time-to-market, a particularly significant advantage for many Australian businesses with more distributed supply chains.

Simplicity is another hidden value driver. Adaptable systems reduce friction with pre-built APIs, shared dashboards across OMS, WMS TMS and ERP, and standardised workflows that eliminate manual workarounds. As Gartner's iPaaS Market Guide notes, this "composable connectivity" is essential for modern supply chains.

The human element is just as critical. Intelligent tools reduce stress by automating repetitive tasks and providing clear visibility into priorities. Gallup research shows engaged employees are 18% more productive and 23% less likely to leave. For Australian businesses facing labour shortages and skills gaps, technology that reduces complexity while empowering people represents ROI far beyond immediate cost savings.

"The ROI of adaptable, intelligent tech isn't always about big one-off savings," explains Moylan. *"It shows up in*

fewer fires to fight, faster time to value when needs shift, lower turnover in overstretched teams, and scalable growth without chaos."

Where Australian Businesses Stand

The elevation of the supply chain - and the CSCO - from back office to boardroom marks a fundamental shift in how Australian businesses create competitive advantage.

The organisations thriving in this environment understand that supply chain transformation delivers value well beyond traditional metrics. Businesses embracing agile, intelligent execution solutions achieve operational flexibility that competitors struggle to match. Those investing in adaptable technologies build platforms for sustained growth rather than point solutions that become constraints.

There is broader recognition now that supply chain excellence isn't about cost minimisation - it's about building the capabilities that enable sustainable growth, customer satisfaction, and market leadership.

"The future is better when supply chains work better," says Moylan. *"We're not just optimising operations, we're enabling businesses to scale seamlessly, make intelligent decisions under uncertainty, and build resilience for long-term growth in an unpredictable world."*



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Interroll Buys Dutch Startup Sortteq to Bolster Logistics Sortation Offerings

Interroll, the Swiss-based supplier of material-handling and unit flow solutions, has acquired Sortteq BV, a Netherlands startup known for its modular sorting technology.

Sortteq, founded by two entrepreneurs, developed a Chain-Belt Sorter (CBS) that can process up to 10,000 parcels an hour in a space-efficient design. The technology expands Interroll's existing sorter lineup and is aimed at boosting throughput capabilities for parcel, postal, and e-commerce logistics.

The founders of Sortteq will remain involved as consultants to guide the further development and industrialization of the CBS technology within Interroll's global operations. Financial details of the transaction were not disclosed.

With the addition of Sortteq's technology, Interroll says it can now offer a full range of sortation capacity — from 2,000 to 20,000 items per hour — across industries including courier/express/post services, warehousing, fashion, retail, and online grocery.

"This acquisition is about delivering even more value to our customers," Interroll CEO Markus Asch said in a statement, adding that the deal combines Sortteq's modular sortation approach with Interroll's scale and service network.

Sortteq products will now be available around the world, including the Australia and New Zealand markets. Product enquiries can be directed to Pat Cieri, Managing Director of Interroll Australia (p.cieri@interroll.com).



Pat Cieri
Managing Director, Interroll Australia

For further information please contact

Pat Cieri, Managing Director, Interroll Australia

+61 418 305 825 or p.cieri@interroll.com.



Supply Chain Maturity Has a Financial Fingerprint

When Supply Chain Maturity Shows Up in the Numbers



It's not just operational. It's financial. And you see it in the numbers.

I know what it's like to sit in those rooms.

Sales says, *"We could've sold more, but Supply couldn't deliver."*

Supply says, *"We're drowning in stock, but still missing sales."*

Finance asks, *"How did we end up here again?"*

Everyone has data, but no one has the same version of the truth. That's what keeps leaders awake at night, not the forecast, but the risk.

- **Reputational** risk when shelves are empty.
- **Financial** risk when cash is tied up in stock.
- **Operational** risk when last-minute changes break service and confidence.

Supply chain maturity is the financial fingerprint of business health. The difference between reacting to risk and being ready for it.

That's where supply chain maturity matters, because maturity builds control, confidence, and a clear financial story.

We All Have a Supply Chain

Supply chain maturity isn't just a business term. It's something we live every day.

Think about your own week. You plan meals, buy groceries, and balance what's in the pantry with what's coming up.

If you forget to check what's already there, you overstock. If you don't plan, you run out.

That's supply chain maturity in motion: planning, alignment, and adjustment.

When we don't plan, we waste time, money, and energy. When we plan well, we save.

Businesses work the same way, just at scale.

When planning matures, cash moves faster, waste disappears, and confidence grows.

Whether it's your home or your business, maturity always pays off.

You Can See It in the Numbers

Maturity leaves a financial fingerprint.

- **Better forecasts** stop the cycle of overproduction and stockouts, protecting margin and reducing waste.
- **Smarter inventory management** frees cash and strengthens cash flow.
- **Stable service levels** protect revenue by keeping customers loyal.
- **Disciplined processes** reduce the cost to serve: the firefighting, the late freight, the rework.
- And **resilience** protects profitability when disruption hits.

You can measure maturity in metrics, but you feel it in margin. Cash moves faster. Decisions get cleaner. Profit becomes predictable.

Profit doesn't come from selling more. It comes from wasting less, reacting less, and planning better.

That's the true bottom line.

A Mindset, Not a Milestone

Technology connects systems. Maturity connects people. It brings sales, supply, finance, and operations into one conversation and one version of the truth.

When that happens, performance follows.

The world will not slow down for anyone. Mature supply chains do not wait for disruption. They prepare for it. They see risk earlier, decide faster, and recover stronger.

Because maturity does not guarantee certainty. It guarantees readiness.

The Takeaway

Supply chain maturity is not a destination. It is a way of thinking about visibility, accountability, and value creation.

When organisations build that mindset, the numbers always tell the story.

Written by Alice Brimicombe, Business Development Lead
[Demand Management Systems \(DMS\)](#)
 Vice President, SCLAA NSW Division

Vstrong's First Conveyor Project Goes Live — South Granville, Sydney



500m+ Modular Conveyor Integrated with AMRs for Faster Inbound and Empty-Tote Circulation

Vstrong Intelligent is delighted to share a key milestone: our first conveyor project has successfully gone live in the **first week of October** at a **well-known international 3PL** located in **South Granville, Sydney**. The system integrates a **500m+** modular conveyor line with a leading **AMR** platform to handle two high-impact workflows: (1) **accelerated inbound** - moving received items rapidly into the robot system; and (2) **empty-tote recirculation**, ensuring totes return to the right points for quick reuse. Together, these flows lift throughput and operational stability.

Modular by Design.

The solution uses standardised straight, curve, merge/divert and lift modules that combine like building blocks to match evolving process needs. This simplifies expansion, maintenance and spares, while keeping downtime and changeover effort low.

Built and Tested at the Factory.

To compress the on-site schedule, we completed **pre-assembly and pre-commissioning (FAT)** at our facility, including electrical integration and core control logic checks. With the bulk of work done before shipment, on-site activities focused on parameterisation and end-to-end integration.

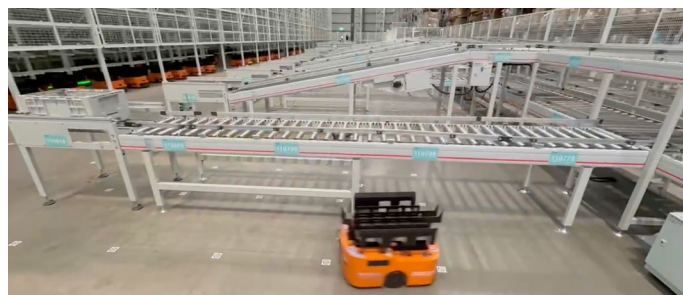
Fast-Track Delivery.

The line **arrived in late August** and reached **go-live in the first week of October**. Crucially, the **entire on-site implementation took no more than 30 working days** - a major reduction in local commissioning time that helped the customer's wider program hit its schedule.

Integration Highlights

- **Two-way AMR interfacing** for inbound allocation and empty-tote return
- **Plug-and-play control strategy** with parameterised tuning on site
- **Serviceable modules** for quick swap and minimal production impact
- **Scalable layout** ready for future growth in volume or SKUs

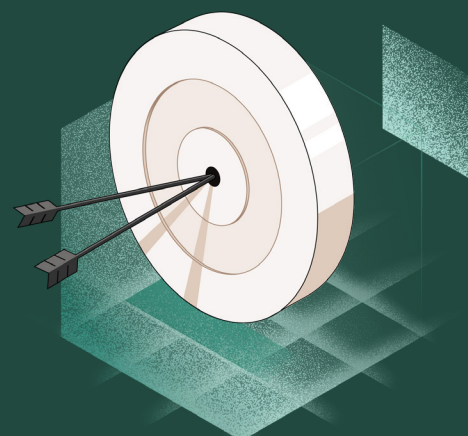
What's Next. Our project team will continue optimising conveyor-AMR takt alignment to unlock further throughput. Limited **site visit/technical exchange** opportunities (South Granville) are available on request.



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Visy Logistics Continues to Expand Its Bulk Division



Visy Logistics Bulk division was formed in 2024, and under the direction of General Manager Nathan Busuttill, this division has expanded its warehouse and bulk haulage capability to now have operations in Geelong, Melbourne, Adelaide, Bendigo, Ballarat, Brisbane, and Sydney.

As part of this expansion, Visy Logistics is proud to partner with Infrabuild, Australia's leading integrated steel manufacturer and recycler. Through this partnership, Visy Logistics collects scrap meal across Victoria to support recycling steel production at Infrabuild's Laverton Steel Plant. To meet Infrabuild's growing demand, Visy Logistics has invested in over 70 new assets, which includes Primes, Tippers, Marrells, and Hook trucks.

Additionally, Visy Logistics has launched a bulk waste transport operation in Sydney to manage high-volume movement of comingled recyclables such as paper and plastics. This service utilises purpose-built Walking Floor trailers, streamlining recycling logistics while enhancing safety and efficiency—further reinforcing Visy's commitment to the circular economy.

From one partnership to the next, Visy Logistics' Bulk Division continues to grow with resilience and expertise, delivering reliable, safe, and innovative logistics solutions for all our valued partners.



Logistics done differently

Big, bulky and built for industry.
Visy Logistics excels at delivering:

- Cementitious products
- Waste & Recyclables
- Stockfeed
- Polymer Resins



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Vanderlande delivers cross-dock sorting solution to Sydney-based Harris Farm Markets

VANDERLANDE

Vanderlande recently delivered a cross-dock sorting solution to Harris Farm Markets' distribution centre (DC) in Sydney, Australia. The new building consolidates the functions of several facilities previously used by the company. It resolves capacity constraints and facilitates supply chain synergies across a number of operational areas.

For over 50 years Harris Farm Markets has supplied fresh food to its Australian customers. This 100% family-owned business has 3,000 employees and is taking the next step in its supply chain transformation process. The development of the new DC is central to those plans as the company improves support to its expanding retail network. The launch of the facility gave Harris Farm Markets the opportunity to adopt modern best practices in DC storage and order fulfilment systems.

"By using this cross-dock solution we will improve accuracy and efficiency in our new Greystanes distribution centre, bringing products to our stores in a faster and more efficient manner," says Angus Harris, co-CEO at Harris Farm Markets.

Roald de Groot, Director of Sales at Vanderlande Australia, adds: *"We are extremely proud to be working with a family-owned company like Harris Farm Markets and supporting their growth ambitions by installing this new automated solution."*

The cross-dock solution enables the automation of stockless operations. While the direct trans-shipment of products to stores on an on-demand basis reduces delivery times, a cross-dock operation also improves the quality and completeness of orders. This leads to

enhanced tracking and tracing, and guarantees more accurate deliveries, resulting in improved service levels for stores and consumers.

At the heart of the solution is Vanderlande's [POSISORTER](#), a high-capacity sliding shoe sorter, which can handle a wide range of case types and is known for its high availability, gentle handling and accurate operation. Its compact, modular design allows for flexible integration within existing building layouts. With a proven track record of performance in warehouses across the world, the POSISORTER sets the benchmark for reliability and efficiency in sortation technology.

About Vanderlande

Vanderlande is a leading, global partner for future-proof logistic process automation in the warehousing, airports and parcel sectors. Its extensive portfolio of integrated solutions – innovative systems, intelligent software and life-cycle services – results in the realisation of fast, reliable and efficient automation technology.

Established in 1949, Vanderlande is committed to moving its customers' businesses forward at diverse locations on every continent. With a turnover of 2.3 billion euros, it has established a worldwide reputation over the past seven decades.

Vanderlande established its Australian organisation in 2012 and now has close to 300 employees.

Toyota Industries Corporation (TICO) acquired Vanderlande in 2017 to enhance its global offering within material handling. To increase its presence in all integrated and automated projects, TICO launched the Toyota Automated Logistics Group (TALG), which consists of Toyota L&F, Bastian Solutions, Vanderlande and viastore. TALG is a global partner for integrated logistic process automation, with its group companies collaborating under the guiding principle: for every challenge, a reliable solution.

For more information, visit www.vanderlande.com.



Harris Farm Markets - Greystanes distribution centre



Harris Farm Markets - Lane Cove

Beyond the Hype: AI in Warehouse Operations



At industry events and in the media, sometimes it can feel like AI is a train running a thousand kilometres an hour without a clear destination. This article will outline a few areas to consider when approaching AI in the warehouse.

Different AI Capabilities

The definition of AI can seem wide-ranging. Three categories are the most salient for warehousing:

- Generative AI: Systems capable of creating new content.
- AI Agents: Autonomous systems that can perform tasks or make decisions on behalf of a user or a system.
- Agentic AI: The next evolution of AI systems that combine generative and autonomous capabilities and act independently in complex, dynamic environments.

Talking precisely about the AI at play helps bring the wide-ranging conversation down to earth.

Data is Critical

Every AI initiative runs into the same requirement: data availability and data quality. Traditional WMS products expose data through interfaces and APIs, but AI needs broader, timelier, and more data. If your models can't see events as they happen, they can't learn, recommend, or act. The most successful warehouses will be the ones with the most quality data available: the most observable ones.

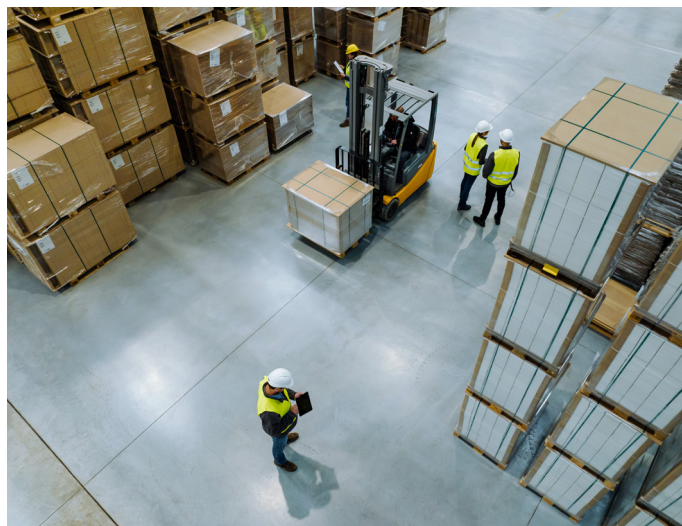
AI Features vs. AI-Enabled

This distinction matters. AI features are in-app add-ons. Often a chatbot or embedded assistant. AI-enabled means the system is designed so that AI, either internal or external, can discover tools, read data with context, and propose or trigger. Emerging standards like model context protocols make these connections safer and repeatable. Don't fence AI in. Set up your operation so the best models can help, on your terms.

Softeon AI Layer (SAIL)

Softeon has developed a framework for logistics leaders to thoughtfully and practically bring AI to bear in their warehouse to accomplish specific goals. The solution has four elements:

- SAIL Launch: Use AI-driven configuration, integration, and testing agents, Softeon dramatically simplifies the path to go-live.
- SAIL Assist: Bring intelligence into everyday operations by helping teams learn faster and work more effectively.
- SAIL Optimise: Actively manage and improve warehouse performance in real time with AI.



- SAIL Reach: Perhaps the most revolutionary piece of Softeon's AI vision is SAIL Reach, powered by "the Massively Observable Warehouse". In short, we don't just use AI, we invite the entire AI ecosystem into the warehouse.

Prepare Now

Tactically, pilot an agent for a contained process like dock scheduling or replenishment triggers with clear guardrails. Strategically, build an AI enablement plan. Inventory your data sources, improve real-time visibility, and define approval workflows so AI can suggest actions that humans can approve or safely automate over time.

The lesson for Australian logistics leaders is clear: don't chase shiny features. Invest in observability, governance, and AI-ready data.

Prological's supply chain pulse check is back for 2026



Prological is set to take the pulse of Australia's supply chain sector, offering insights into emerging trends and challenges facing the industry.

The 2026 Supply Chain Pulse Check Survey will examine key areas including supply chain uncertainty, sustainability initiatives, workforce dynamics, and economic outlooks. The three-minute survey aims to create a comprehensive snapshot of the region's supply chain landscape.

Contributors to the survey get an advanced preview of the report, giving them the head start on planning the year ahead, and a leg up on their competitors.

For the first 200 respondents, Prological will donate \$10 to Forever Projects, supporting women's economic empowerment initiatives in Africa.

"As our industry grapples with supply issues from tariffs, AI advancements and growing sustainability challenges, every perspective helps shape future strategy," says Peter Jones, Managing Director at Prological.

"We invite all supply chain professionals to take just three minutes to share their insights. The broader the participation, the more valuable this resource becomes for everyone in the sector."

Follow the [link](#) to take the 3-minute survey today, or copy this URL: https://www.prologicalconsulting.com/pulsecheck/?utm_source=ascla_newsletter&utm_medium=email&utm_campaign=pcs26

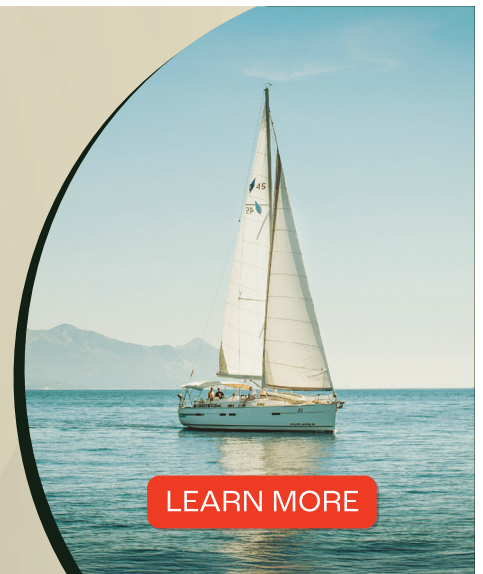


PRACTICAL AI FOR YOUR WAREHOUSE

INTRODUCING SOFTEON AI LAYER (SAIL)

Artificial intelligence has captured everyone's attention, but for many supply chain leaders, the question is: How do we actually apply it in the warehouse?

To help answer that question, we present the Softeon AI Layer, SAIL.



[LEARN MORE](#)



SAIL Launch
Faster Deployments
with AI Assistants



SAIL Assist
Smarter Support, Seamless
Onboarding Assistants



SAIL Optimise
Real-Time Warehouse
Intelligence



SAIL Reach
Open Access to the
World of AI



UPCOMING EVENTS

Tuesday, 11 November 2025
Practical AI for Supply Chain Resilience:
Challenges, Data & Investment Pathway 
Thursday, 27 November 2025
**Warehouse of the Future:
AI & Automation in Action**
 
 **ASCLA**
Melbourne Town Hall
14 Nov 2025
MC Comedian Jimeoin

For More Info >
sclaa.com.au/events



SCLAA > **WEBINAR**
 Tuesday, 2 December 2025

PBS Routing & Smarter Freight Operations:

The Next Frontier for Australian Logistics

 **LIVE** WEBINAR



SCLAA > **QLD**

Thursday, 4 December 2025

SCLAA QLD End-of-Year Celebration



SCLAA > **SA/NT**

Friday, 5 December 2025

SA/NT Christmas Celebration

West Beach -Fugeo by the Sea



SCLAA > **NSW/ACT**

Tuesday, 9 December 2025

NSW/ACT Christmas Networking & Mentoring Close wrap



ASCLA > **WEBINAR**
 Tuesday, 9 December 2025

Scaling AI Across the Enterprise:

Lessons for Building Consistent and Trustworthy Supply Chain Intelligence

 **LIVE** WEBINAR



SCLAA > **QLD**

Thursday, 18 June 2026

QLD Vinnies CEO Sleep out: Uniting for Cause

Your city needs you
 Now's your chance to stand up for people at risk of or experiencing homelessness. Sign up to your Vinnies CEO Sleepout, start raising money and help bring an end to homelessness in your city.

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